

Stock Watch as of December 30, 2011



Once stocks are split, all percentage data is reflective of the split.
 Direct Selling News has based this information on sources believed to be reliable;
 while efforts have been made to assure its accuracy, no guarantee can be made.

| COMPANY NAME (PUBLIC NAME) | SALES METHOD | EXCHANGE | SYMBOL | MARKET CAPITALIZATION IN MILLIONS | PRICE AS OF 12/30/2011 | PRICE AS OF 11/30/2011 | MONTH % CHANGE | YTD % CHANGE | 2010 RETURN | 52 WEEK HIGH | 52 WEEK LOW | CALENDAR 2010 EPS | 2011 E CONSENSUS EPS ESTIMATE | P/E ON 2011 EPS ESTIMATE |
|---|-----------------|-----------|----------|---|---------------------------|---------------------------|-------------------|-----------------|----------------|-----------------|----------------|----------------------|--|--------------------------------|
| AVON PRODUCTS INC. | DS | NYSE | AVP | 7,503.4 | 17.47 | 17.00 | 2.8% | (39.9%) | (7.7%) | 31.60 | 16.09 | 1.81 | 1.81 | 9 |
| BLYTH INDUSTRIES INC. (PARTYLITE, VISALUS) | PP | NYSE | BTH | 467.5 | 56.80 | 65.82 | (13.7%) | 68.9% | 19.7% | 71.16 | 30.28 | 3.11 | NA | nmf |
| FOREVERGREEN | NM | OTC BB | FVRG-U | 1.9 | 0.13 | 0.14 | (10.7%) | 4.2% | (20.0%) | 0.40 | 0.10 | NA | NA | nmf |
| GENELINK BIOSCIENCES (GENEWIZE LIFE SCIENCES) | NM | OTC BB | GNLK-U | 9.2 | 0.06 | 0.06 | 2.0% | 49.3% | (65.8%) | 0.15 | 0.05 | NA | NA | nmf |
| HERBALIFE LTD. | NM | NYSE | HLF | 6,086.7 | 51.67 | 55.30 | (6.6%) | 51.1% | 68.5% | 63.40 | 31.25 | 2.39 | 2.83 | 20 |
| LIFEVANTAGE CORP. | NM | OTC BB | LFVN-U | 141.3 | 1.43 | 1.45 | (1.4%) | (4.7%) | 194.1% | 2.07 | 0.41 | NA | NA | nmf |
| LIGHTYEAR NETWORK | NM | NYSE | LYNS-U | 5.1 | 0.25 | 0.28 | (10.7%) | (91.7%) | NA | 3.25 | 0.15 | NA | NA | nmf |
| MANNA TECH | NM | NASDAQ | MTEX | 11.7 | 0.44 | 0.49 | (10.2%) | (75.6%) | (42.1%) | 2.15 | 0.40 | NA | NA | nmf |
| MEDIFAST INC. (TAKE SHAPE FOR LIFE) | NM | NYSE | MED | 211.7 | 13.72 | 13.91 | (1.4%) | (52.5%) | (5.6%) | 28.04 | 12.97 | 1.33 | 1.47 | 9 |
| NATURAL HEALTH TRENDS | NM | NASDAQ | NHTC-5 | 7.0 | 0.65 | 0.87 | (25.3%) | 437.2% | (14.8%) | 1.00 | 0.09 | NA | NA | nmf |
| NATURE'S SUNSHINE PRODUCTS | NM | NASDAQ | NATR | 241.1 | 15.52 | 17.66 | (12.1%) | 72.8% | 5.2% | 21.16 | 7.72 | NA | 0.85 | 21 |
| NU SKIN ENTERPRISES INC. | NM | NYSE | NUS | 3,016.2 | 48.57 | 47.74 | 1.7% | 60.5% | 12.6% | 51.67 | 27.50 | 2.11 | 2.44 | 20 |
| PRIMERICA INC. | NM | NYSE | PRI | 1,692.9 | 23.24 | 22.96 | 1.2% | (4.2%) | NA | 26.20 | 18.72 | NA | 2.30 | 10 |
| RBC LIFE SCIENCES INC. | NM | OTC BB | RBCL-5 | 4.4 | 0.20 | 0.21 | (4.8%) | (28.6%) | 30.2% | 0.35 | 0.20 | NA | NA | nmf |
| RELIV INTERNATIONAL | NM | NASDAQ | RELV | 15.3 | 1.23 | 1.36 | (9.6%) | (36.6%) | (40.9%) | 2.50 | 1.14 | NA | NA | nmf |
| TUPPERWARE | PP | NYSE | TUP | 3,509.7 | 55.97 | 58.26 | (3.9%) | 17.4% | 2.4% | 71.99 | 45.18 | 3.71 | 4.40 | 13 |
| USANA INC. | NM | NASDAQ | USNA | 485.5 | 30.37 | 34.14 | (11.0%) | (30.1%) | 36.2% | 43.72 | 23.10 | 2.85 | 3.09 | 11 |
| EDUCATIONAL DEVELOPMENT CORP. (USBORNE BOOKS AT HOME) | PP | NASDAQ | EDUC | 19.6 | 5.01 | 5.24 | (4.5%) | (22.9%) | 6.6% | 6.90 | 3.80 | NA | NA | nmf |
| AL INTERNATIONAL (YOUNGENTY) | DS | OTC BB | JCOF-5 | 31.6 | 0.32 | 0.30 | 5.0% | 191.7% | (66.3%) | 2.08 | 0.07 | NA | NA | nmf |
| REVENUE FROM DS, NM, PP LESS THAN 50% OF TOTAL REVENUE | | | | | | | | | | | | | | |
| BERKSHIRE HATHAWAY (KIRBY, WORLD BOOK, PAMPERED CHEF) | PP | NYSE | BRK'A-US | 189,531.7 | 114,755.00 | 118,500.00 | (3.3%) | (4.7%) | 21.4% | 131,463.00 | 98,952.00 | 6774.00 | 6490.00 | 18 |
| FOREIGN STOCKS | | | | | | | | | | | | | | |
| IMMUNOTEC | NM | TORONTO-V | IMM-V | 15.4 | 0.22 | 0.15 | 31.8% | 37.5% | (40.7%) | 0.40 | 0.13 | NA | NA | N/A |
| NATURA COSMETICS | DS | SAO PAOLO | NATU3-BR | 15,623.7 | 36.26 | 36.30 | (0.1%) | (24.0%) | 31.3% | 47.75 | 30.12 | 1.72 | 1.72 | N/A |
| ORIFLAME COSMETICS | NM | STOCKHOLM | OFI-SK | 12,387.5 | 217.40 | 206.30 | 5.1% | (38.6%) | (17.4%) | 388.00 | 183.10 | 2.27 | 2.37 | N/A |
| TELECOM PLUS PLC | NM | LONDON | TEP-LN | 53,754.3 | 773.00 | 802.00 | (3.8%) | 69.3% | 53.2% | 804.33 | 341.72 | NA | NA | 32 |
| AVERAGE % OF CHANGE | | | | | | | | | | | | | | |
| DOW JONES INDUSTRIALS | | | .DJIA-DI | | 12,217.56 | 12,045.68 | 1.4% | 5.5% | 11.0% | 12,876.00 | 10,404.49 | | | |
| S&P 500 | | | .SPX-UT | | 1,257.60 | 1,246.96 | 0.8% | (0.0%) | 12.8% | 1,370.58 | 1,074.77 | | | |
| NASDAQ COMPOSITE | | | COMP-0 | | 2,605.15 | 2,620.34 | (0.6%) | (1.8%) | 16.9% | 2,887.75 | 2,298.89 | | | |

All share prices and market capitalizations quoted in US dollars except Telecom Plus (British Pence), Natura (Brazilian Real), Oriflame (Swedish Kroner) and Immunotec (Canadian dollar) NM: Network marketing, DS: direct selling, PP: party plan
 Source: Thomson Reuters
 Disclaimer: Past performance does not indicate future results