

# Stock Watch as of January 31, 2012

CANACCORD Genuity

Once stocks are split, all percentage data is reflective of the split.  
 Direct Selling News has based this information on sources believed to be reliable;  
 while efforts have been made to assure its accuracy, no guarantee can be made.

COMPANY NAME (PUBLIC NAME)	SALES METHOD	EXCHANGE	SYMBOL	MARKET CAPITALIZATION IN MILLIONS	PRICE AS OF 1/31/2012	PRICE AS OF 12/30/2011	MONTH % CHANGE	YTD % CHANGE	2011 RETURN	52 WEEK HIGH	52 WEEK LOW	CALENDAR 2011 EPS	2012 E CONSENSUS EPS ESTIMATE	P/E ON 2012 EPS ESTIMATE
AVON PRODUCTS INC.	DS	NYSE	AVP	7,632.2	17.77	17.47	1.7%	1.7%	(39.9%)	31.60	16.09	NA	1.75	10
BLYTH INDUSTRIES INC. (PARTYLITE, VISALUS)	PP	NYSE	BTH	518.1	62.95	56.80	10.8%	10.8%	68.9%	71.16	30.28	NA	NA	NA
FOREVERGREEN	NM	OTC BB	FVRG-U	2.8	0.19	0.13	52.0%	52.0%	4.2%	0.40	0.10	NA	NA	NA
GENELINK BIOSCIENCES (GENEWISE LIFE SCIENCES)	NM	OTC BB	GNLK-U	9.8	0.06	0.06	6.2%	6.2%	48.3%	0.15	0.05	NA	NA	NA
HERBALIFE LTD.	NM	NYSE	HLF	6,818.3	57.88	51.67	12.0%	12.0%	51.1%	63.40	33.13	NA	3.49	17
JUST ENERGY GROUP INC.	NM	NYSE	JE	1,669.2	11.99	11.25	6.6%	6.6%	(25.0%)	16.48	8.82	NA	NA	NA
LIFEVANTAGE CORP.	NM	OTC BB	LFVW-U	139.3	1.41	1.43	(1.4%)	(1.4%)	180.4%	2.07	0.64	NA	NA	NA
LIGHTYEAR NETWORK	NM	NYSE	LWNS-U	5.1	0.25	0.25	0.0%	0.0%	(91.7%)	3.25	0.15	NA	NA	NA
MAINVATECH	NM	NASDAQ	MTEX	11.9	4.51	4.40	2.5%	2.5%	(75.6%)	21.50	3.80	NA	NA	NA
MEDIFAST INC. (TAKE SHAPE FOR LIFE)	NM	NYSE	MED	254.3	16.48	13.72	20.1%	20.1%	(52.5%)	27.82	12.97	NA	1.61	10
NATURAL HEALTH TRENDS	NM	NASDAQ	NHTC-5	8.3	0.77	0.65	18.5%	18.5%	437.2%	1.00	0.14	NA	NA	NA
NATURE'S SUNSHINE PRODUCTS	NM	NASDAQ	MATR	231.4	14.90	15.52	(4.0%)	(4.0%)	72.8%	21.16	7.77	NA	NA	NA
NU SKIN ENTERPRISES INC.	NM	NYSE	NUS	3,101.9	49.95	48.57	2.8%	2.8%	60.5%	54.30	27.50	2.69	2.96	17
PRIMERICA INC.	NM	NYSE	PRI	1,784.7	24.50	23.24	5.4%	5.4%	(4.2%)	26.20	18.72	2.34	2.60	9
RBC LIFE SCIENCES INC.	NM	OTC BB	RBGL-5	4.4	0.20	0.20	0.0%	0.0%	(28.6%)	0.35	0.02	NA	NA	NA
RELIV INTERNATIONAL	NM	NASDAQ	RELV	15.6	1.25	1.23	1.6%	1.6%	(36.6%)	2.45	1.14	NA	NA	NA
TUPPERWARE	PP	NYSE	TUP	3,940.5	62.84	55.97	12.3%	12.3%	17.4%	71.99	49.86	4.48	5.03	12
USANA INC.	NM	NASDAQ	USNA	556.0	34.78	30.37	14.5%	14.5%	(30.1%)	38.50	23.10	3.26	3.43	10
EDUCATIONAL DEVELOPMENT CORP. (USBORNE BOOKS AT HOME)	PP	NASDAQ	EDUC	19.1	4.90	5.01	(2.2%)	(2.2%)	(17.9%)	6.90	3.80	NA	NA	NA
AL INTERNATIONAL (YOUNGENTV)	DS	OTC BB	JCOF-5	33.4	0.33	0.32	5.7%	5.7%	186.4%	2.08	0.07	NA	NA	NA
<b>REVENUE FROM DS, NM, PP LESS THAN 50% OF TOTAL REVENUE</b>														
BERKSHIRE HATHAWAY (KIRBY, WORLD BOOK, PAMPERED CHEF)	PP	NYSE	BRKA-US	194,767.3	117,925.00	114,755.00	2.8%	2.8%	(4.7%)	131,463.00	98,952.00	NA	7,681.00	15
<b>FOREIGN STOCKS</b>														
IMMUNOTECH	NM	TORONTO-V	IMM-V	13.6	0.20	0.22	(11.4%)	(11.4%)	(18.5%)	0.40	0.13	NA	NA	NA
NATURA COSMETICS	DS	SAO PAOLO	NATU3-BR	16,123.6	37.42	36.26	3.2%	3.2%	(24.0%)	47.70	30.12	NA	1.76	21
ORIFLAME COSMETICS	NM	STOCKHOLM	ORI-SK	12,330.5	216.40	217.40	(0.5%)	(0.5%)	(38.6%)	388.00	183.10	NA	2.14	101
TELECOM PLUS PLC	NM	LONDON	TEP-LN	46,974.1	675.50	773.00	(12.6%)	(12.6%)	159.4%	804.33	341.72	NA	NA	32
<b>AVERAGE % OF CHANGE</b>														
<b>DOW JONES INDUSTRIALS</b>			.DJA-DI		12,632.91	12,217.56	3.4%	3.4%	5.5%	12,924.71	10,404.49			
<b>S&amp;P 500</b>			.SPX-UT		1,312.41	1,257.60	4.4%	4.4%	(0.0%)	1,370.58	1,074.77			
<b>NASDAQ COMPOSITE</b>			COMP-0		2,813.84	2,605.15	8.0%	8.0%	(1.8%)	2,930.68	2,298.89			
All share prices and market capitalizations quoted in US dollars except Telecom Plus (British Pence), Natura (Brazilian Real), Oriflame (Swedish Krome) and Immunotech (Canadian dollar)														
NM: Network marketing, DS: direct selling, PP: party plan														
Source: Thomson Reuters														
Disclaimer: Past performance does not indicate future results														