

# Stock Watch as of January 31, 2013



Once stocks are split, all percentage data is reflective of the split.

Direct Selling News has based this information on sources believed to be reliable; while efforts have been made to assure its accuracy, no guarantee can be made.

COMPANY NAME (PUBLIC NAME)	SALES METHOD	EXCHANGE	SYMBOL	MARKET CAPITALIZATION IN MILLIONS	PRICE AS OF 1/31/13	PRICE AS OF 12/31/12	MONTH % CHANGE	YTD % CHANGE	2012 RETURN	52 WEEK HIGH	52 WEEK LOW	CALENDAR 2011 EPS	2013 E CONSENSUS EPS ESTIMATE	P/E ON 2013 EPS ESTIMATE
AVON PRODUCTS INC.	DS	NYSE	AVP	7,292.9	16.98	14.36	18.2%	18.2%	(17.8%)	23.58	13.70	1.63	1.04	16
BULTH INDUSTRIES INC. (PARTYLITE, VISALLUS)	PP	NYSE	BTH	230.6	14.01	15.55	(9.9%)	(9.9%)	(45.2%)	46.15	13.40	N/A	N/A	N/A
CRUISE ENERGY TRUST (WIRIDIAN ENERGY)	NM	TORONTO	TSX:KWHLUN	100.0	10.00	9.49	5.4%	5.4%	N/A	10.06	9.72	N/A	N/A	N/A
FORVEVERGREEN	NM	OTC BB	FVRG-U	1.8	0.12	0.13	(4.8%)	(4.8%)	0.8%	0.25	0.04	N/A	N/A	N/A
HERBALIFE LTD.	NM	NYSE	HLF	4,278.5	36.32	32.94	10.3%	10.3%	(36.2%)	73.00	24.24	3.33	4.65	8
LIFEVANTAGE CORP.	NM	NASDAQ	LFVN	247.7	2.19	2.54	(13.8%)	0.0%	53.1%	3.98	1.33	N/A	N/A	N/A
LIGHTYEAR NETWORK	NM	OTC BB	LYNS-U	0.9	0.04	0.06	(33.3%)	0.0%	(86.7%)	0.55	0.04	N/A	N/A	N/A
MANATECH INC.	NM	NASDAQ	MTEX	16.4	6.20	5.62	10.3%	10.3%	27.7%	7.90	3.14	N/A	N/A	N/A
MEDIAFEST INC. (T.M.E SHAPE FOR LIFE)	NM	NYSE	MED	378.5	24.53	26.39	(7.0%)	(7.0%)	92.3%	33.29	14.86	1.30	1.75	14
NATURAL HEALTH TRENDS	NM	OTC BB	NHTC-5	11.8	1.04	1.01	3.0%	3.0%	55.4%	1.88	0.51	N/A	N/A	N/A
NATURE'S SUNSHINE PRODUCTS	NM	NASDAQ	NATR	224.0	14.42	14.48	(0.4%)	(0.4%)	(6.7%)	18.39	12.66	1.71	1.80	8
NU SKIN ENTERPRISES INC.	NM	NYSE	NUS	2,630.6	42.36	37.05	14.3%	14.3%	(23.7%)	62.02	32.36	2.69	3.99	11
PRIMERICA INC.	NM	NYSE	PRI	2,395.1	32.88	30.01	9.6%	9.6%	29.1%	34.35	23.28	2.34	3.03	11
RBC LIFE SCIENCES INC.	NM	OTC BB	RBCL-5	3.1	0.14	0.10	40.0%	40.0%	(50.0%)	0.29	0.01	N/A	N/A	N/A
RELIV INTERNATIONAL	NM	NASDAQ	RELV	15.7	1.26	1.31	(3.8%)	(3.8%)	6.5%	1.88	1.16	N/A	N/A	N/A
TUPPERWARE	PP	NYSE	TUP	4,776.2	76.20	64.10	18.9%	18.9%	14.5%	77.84	50.90	4.48	5.73	13
USANA INC.	NM	NYSE	USNA	566.7	35.45	32.93	7.7%	7.7%	8.4%	50.23	30.51	3.26	5.11	7
EDUCATIONAL DEVELOPMENT CORP. (USBORNE BOOKS AND MORE)	PP	NASDAQ	EDUC	15.4	3.95	3.81	3.7%	3.7%	(24.0%)	5.05	3.75	N/A	N/A	N/A
AL INTERNATIONAL (YOUNGENTY)	DS	OTC BB	JCOF-5	68.2	0.18	0.18	(4.3%)	(4.3%)	(41.3%)	0.35	0.12	N/A	N/A	N/A
<b>REVENUE FROM DS, NM, PP LESS THAN 50% OF TOTAL REVENUE</b>														
BERKSHIRE HATHAWAY (KIRBY, WORLD BOOK, PAMPERED CHEF)	PP	NYSE	BRK'A-US	240,930.1	145,875.00	134,060.00	8.8%	8.8%	16.8%	153,089.75	117,000.00	6530.00	8675.00	17
JUST ENERGY GROUP INC. (MOMENTIS)	NM	NYSE	JE	1,394.0	9.95	9.59	3.8%	3.8%	(14.8%)	14.15	7.21	N/A	N/A	N/A
<b>FOREIGN STOCKS</b>														
IMMUNOTEC	NM	TORONTO-V	MMI-V	17.5	0.25	0.19	31.6%	25.0%	(9.1%)	0.30	0.13	N/A	N/A	N/A
NATURA COSMETICS	DS	SAO PAOLO	NATU3-BR	23,138.3	53.70	58.64	(8.4%)	(8.4%)	61.7%	59.88	38.90	1.93	2.31	23
ORIFLAME COSMETICS	NM	STOCKHOLM	ORI-SK	11,874.7	208.40	206.60	0.9%	0.9%	(5.0%)	278.30	178.30	1.84	2.18	96
TELECOM PLUS PLC	NM	LONDON	TEP-LN	67,349.3	968.50	924.50	4.8%	25.3%	69.3%	1,009.00	602.09	N/A	N/A	N/A
<b>AVERAGE % OF CHANGE</b>														
<b>DOW JONES INDUSTRIALS</b>			.DJIA-DI		13,860.58	13,104.14	5.8%	5.8%	7.3%	14,038.97	12,035.09			
<b>S&amp;P 500</b>			.SPX-UT		1,498.11	1,426.19	5.0%	5.0%	13.4%	1,524.69	1,266.74			
<b>NASDAQ COMPOSITE</b>			COMP-O		3,142.13	3,019.51	4.1%	4.1%	15.9%	3,206.21	2,726.68			
NOTES: All share prices and market capitalizations quoted in US dollars except Telecom Plus (British Pence), Natura (Brazilian Real), Oriflame (Swedish Kroner) and Immunotec (Canadian Dollar) NM: Network marketing, DS: direct selling, PP: party plan Source: Thomson Reuters, Capital IQ Disclaimer: Past performance does not indicate future results														