

Stock Watch

as of January 31, 2014

Once stocks are split, all percentage data is reflective of the split.
Direct Selling News has based this information on sources believed to be reliable; while efforts have been made to assure its accuracy, no guarantee can be made.

| COMPANY NAME (PUBLIC NAME) | SALES METHOD | EXCHANGE | SYMBOL | MARKET CAPITALIZATION IN MILLIONS | 2013 YEAR END | PRICE AS OF 01/31/2014 | PRICE AS OF 12/31/2013 | MONTH % CHANGE | YTD % CHANGE | 2013 RETURN | 52 WEEK HIGH | 52 WEEK LOW | 2013 E CONSENSUS EPS ESTIMATE | P/E |
|---|-----------------|-----------|------------|---|------------------|---------------------------|---------------------------|-------------------|-----------------|----------------|-----------------|----------------|--|---------|
| AVON PRODUCTS INC. | DS | NYSE | AVP | 6,459.0 | 17.22 | 14.89 | 17.22 | (13.5%) | (13.5%) | 19.9% | 24.71 | 14.62 | 0.97 | N/A |
| BLYTH INDUSTRIES INC. (PARTYLITE, VISALUS) | PP | NYSE | BTH | 150.2 | 10.88 | 9.38 | 10.88 | (13.8%) | (13.8%) | (30.0%) | 19.98 | 8.62 | 3.70 | N/A |
| CVSL INC. (LONGABERGER, YOUR INSPIRATION AT HOME) | NM | OTC BB | CVSL | 234.1 | 0.50 | 0.48 | 0.50 | (4.0%) | (4.0%) | 163.3% | 0.79 | 0.18 | N/A | N/A |
| EDUCATIONAL DEVELOPMENT CORP. (US-BORNE BOOKS AND MORE) | PP | NASDAQ | EDUC | 14.2 | 3.07 | 3.58 | 3.07 | 16.6% | 16.6% | (19.4%) | 4.00 | 2.45 | 0.00 | 32.25 |
| FOREVERGREEN | NM | OTC BB | FVRG-U | 21.3 | 0.84 | 1.30 | 0.84 | 54.8% | 54.8% | 566.7% | 1.98 | 0.06 | N/A | N/A |
| HERBALIFE LTD. | NM | NYSE | HLF | 6,502.0 | 78.70 | 64.37 | 78.70 | (18.2%) | (18.2%) | 138.9% | 83.51 | 30.84 | 5.26 | 13.61 |
| LIFEVANTAGE CORP. | NM | NASDAQ | LFVN | 126.1 | 1.65 | 1.23 | 1.65 | (25.5%) | (25.5%) | (24.7%) | 2.71 | 1.10 | 0.11 | 20.85 |
| MANNATECH INC. | NM | NASDAQ | MTEX | 40.6 | 16.96 | 15.32 | 16.96 | (9.7%) | (9.7%) | 201.8% | 35.00 | 5.52 | 0.00 | 46.42 |
| MEDIFAST INC. (TAKE SHAPE FOR LIFE) | NM | NYSE | MED | 361.3 | 26.13 | 26.53 | 26.13 | 1.5% | 1.5% | (1.0%) | 29.47 | 21.75 | 1.71 | 17.88 |
| NATURAL HEALTH TRENDS | NM | OTC BB | NHTC-5 | 39.9 | 3.20 | 3.55 | 3.20 | 10.9% | 10.9% | 216.8% | 4.00 | 0.77 | N/A | 13.65 |
| NATURE'S SUNSHINE PRODUCTS | NM | NASDAQ | NATR | 263.7 | 17.32 | 16.27 | 17.32 | (6.1%) | (6.1%) | 19.6% | 20.15 | 13.30 | 1.32 | 13.00 |
| NU SKIN ENTERPRISES INC. | NM | NYSE | NUS | 5,064.9 | 138.22 | 85.15 | 138.22 | (38.4%) | (38.4%) | 273.1% | 140.50 | 37.93 | 5.84 | 17.43 |
| PRIMERICA INC. | NM | NYSE | PRI | 2,309.9 | 42.91 | 42.13 | 42.91 | (1.8%) | (1.8%) | 43.0% | 45.61 | 30.81 | 2.92 | 14.91 |
| RBC LIFE SCIENCES INC. | NM | OTC BB | RBCL-5 | 3.4 | 1.55 | 1.55 | 1.55 | 0.0% | 0.0% | 1450.0% | 2.00 | 0.12 | N/A | N/A |
| RELIV INTERNATIONAL | NM | NASDAQ | RELV | 27.4 | 2.81 | 2.17 | 2.81 | (22.6%) | (22.6%) | 114.5% | 3.98 | 1.15 | 0.20 | 38.82 |
| TUPPERWARE | PP | NYSE | TUP | 3,970.0 | 94.53 | 78.36 | 94.53 | (17.1%) | (17.1%) | 47.5% | 97.14 | 73.07 | 5.74 | 16.39 |
| USANA INC. | NM | NYSE | USNA | 830.5 | 75.58 | 59.87 | 75.58 | (20.8%) | (20.8%) | 129.5% | 92.00 | 33.34 | 5.38 | 11.04 |
| YOUNGENTY INTERNATIONAL INC. | DS | OTC QX | YGYI | 77.8 | 0.24 | 0.20 | 0.24 | (16.7%) | (16.7%) | 29.7% | 0.35 | 0.16 | N/A | 33.33 |
| REVENUE FROM DS,NM,PP LESS THAN 50% OF TOTAL REVENUE | | | | | | | | | | | | | | |
| BERKSHIRE HATHAWAY (KIRBY, WORLD BOOK, PAMPERED CHEF) | PP | NYSE | BRK'A-US | 279,190.0 | 177,900.00 | 169,511.91 | 177,900.00 | (4.7%) | (4.7%) | 32.7% | 169,625.00 | 145,010.00 | 6.09 | 14.65 |
| JUST ENERGY GROUP INC. (MOMENTIS) | NM | NYSE | JE | 1,010.0 | 7.16 | 7.04 | 7.16 | (1.7%) | (1.7%) | (25.3%) | 9.99 | 5.75 | N/A | 38.90 |
| FOREIGN STOCKS | | | | | | | | | | | | | | |
| CRUIS ENERGY TRUST (VIRIDIAN ENERGY) | NM | TORONTO | TSX:KWH.UN | 57.1 | 5.62 | 5.70 | 5.62 | 1.4% | 1.4% | (40.8%) | 10.10 | 4.26 | N/A | N/A |
| IMMUNOTEC | NM | TORONTO-V | IMM-V | 20.8 | 0.30 | 0.30 | 0.30 | 0.0% | 0.0% | 57.9% | 0.40 | 0.16 | N/A | N/A |
| NATURA COSMETICS | DS | SAO PAOLO | NATU3-BR | N/A | 41.37 | 39.27 | 41.37 | (5.1%) | (5.1%) | (29.5%) | 54.70 | 37.00 | N/A | N/A |
| ORIFLAME COSMETICS | NM | STOCKHOLM | ORI-SK | N/A | 197.50 | 180.80 | 197.50 | (8.5%) | (8.5%) | (4.4%) | 246.80 | 171.50 | 20.01 | N/A |
| TELECOM PLUS PLC | NM | LONDON | TGP-LN | 1,340.0 | 1,770.00 | 1,906.00 | 1,770.00 | 7.7% | 7.7% | 91.5% | 1,960.50 | 898.50 | 45.38 | 4912.37 |
| AVERAGE % OF CHANGE | | | | | | | | | | | | | | |
| DOW JONES INDUSTRIALS | | | .DJIA-DI | | 16,576.66 | 15,698.85 | 16,576.66 | (5.3%) | (5.3%) | 26.5% | 16,588.25 | 13,784.01 | | |
| S&P 500 | | | .SPX-UT | | 1,848.36 | 1,782.59 | 1,848.36 | (3.6%) | (3.6%) | 29.6% | 1,850.84 | 1,485.01 | | |
| NASDAQ COMPOSITE | | | COMP-O | | 4,176.59 | 4,103.88 | 4,176.59 | (1.7%) | (1.7%) | 38.3% | 4,124.92 | 2,810.80 | | |
| NOTES: | | | | | | | | | | | | | | |
| All share prices and market capitalizations quoted in US dollars except Telecom Plus (British Pence), Natura (Brazilian Real), Oriflame (Swedish Kroner), Carius Energy (Canadian Dollar) and Immunotec (Canadian Dollar) | | | | | | | | | | | | | | |
| NM: Network marketing, DS: direct selling, PP: party plan | | | | | | | | | | | | | | |
| Source: Yahoo Finance | | | | | | | | | | | | | | |
| Disclaimer: Past performance does not indicate future results | | | | | | | | | | | | | | |