

# Stock Watch as of February 29, 2012



Once stocks are split, all percentage data is reflective of the split.

Direct Selling News has based this information on sources believed to be reliable; while efforts have been made to assure its accuracy, no guarantee can be made.

COMPANY NAME (PUBLIC NAME)	SALES METHOD	EXCHANGE	SYMBOL	MARKET CAPITALIZATION IN MILLIONS	PRICE AS OF 02/29/12	PRICE AS OF 01/31/12	MONTH % CHANGE	YTD % CHANGE	2011 RETURN	52 WEEK HIGH	52 WEEK LOW	CALENDAR 2011 EPS	2012 E CONSENSUS EPS ESTIMATE	P/E ON 2012 EPS ESTIMATE
AVON PRODUCTS INC.	DS	NYSE	AVP	8,027.3	18.69	17.77	5.2%	7.0%	(39.9%)	31.60	16.09	1.63	1.50	12
BLYTH INDUSTRIES INC. (PARTYLITE, VISALUS)	PP	NYSE	BTH	525.1	63.80	62.95	1.4%	12.3%	68.9%	71.16	30.28	NA	NA	NA
FOREVERGREEN	NM	OTC BB	FVRG-U	2.2	0.15	0.19	(21.1%)	20.0%	4.2%	0.40	0.10	NA	NA	NA
GENELINK BIOSCIENCES (GENEWISE LIFE SCIENCES)	NM	OTC BB	GNLK-U	7.6	0.05	0.06	(23.1%)	(18.3%)	48.3%	0.15	0.05	NA	NA	NA
HERBALIFE LTD.	NM	NYSE	HLF	7,799.5	66.21	57.88	14.4%	28.1%	51.1%	70.35	37.75	3.33	3.64	18
JUST ENERGY GROUP INC.	NM	NYSE	JE	1,795.9	12.90	11.99	7.6%	14.7%	(25.0%)	16.48	8.82	NA	NA	NA
LIFEVANTAGE CORP.	NM	OTC BB	LFVH-U	197.6	2.00	1.41	41.8%	39.9%	180.4%	3.47	0.67	NA	NA	NA
LIGHTYEAR NETWORK	NM	NYSE	LYNS-U	4.5	0.22	0.25	(12.0%)	(12.0%)	(91.7%)	3.00	0.15	NA	NA	NA
MANIMATECH	NM	MASDAQ	MTEX	10.3	3.90	4.51	(13.5%)	(11.4%)	(75.6%)	18.10	3.73	NA	NA	NA
MEDIFAST INC. (TAKE SHAPE FOR LIFE)	NM	NYSE	MED	250.4	16.23	16.48	(1.5%)	18.3%	(52.5%)	27.11	12.97	1.30	1.55	10
NATURAL HEALTH TRENDS	NM	MASDAQ	NHTC-5	16.3	1.52	0.77	97.4%	133.8%	437.2%	1.80	0.14	NA	NA	NA
NATURE'S SUNSHINE PRODUCTS	NM	MASDAQ	NATR	229.1	14.75	14.90	(1.0%)	(5.0%)	72.8%	21.16	7.77	1.71	1.76	17.6
NU SKIN ENTERPRISES INC.	NM	NYSE	NUS	3,586.9	57.76	49.95	15.6%	18.9%	60.5%	59.96	27.50	2.69	2.97	19
PRIMERICA INC.	NM	NYSE	PRI	1,822.5	25.02	24.50	2.1%	7.7%	(4.2%)	25.81	18.72	2.34	2.60	10
RBC LIFE SCIENCES INC.	NM	OTC BB	RBCI-5	3.6	0.16	0.20	(20.0%)	(20.0%)	(28.6%)	0.35	0.02	NA	NA	NA
RELIC INTERNATIONAL	NM	MASDAQ	RELV	16.7	1.34	1.25	7.2%	8.9%	(36.6%)	2.16	1.14	NA	NA	NA
TUPPERWARE	PP	NYSE	TUP	3,931.1	62.69	62.84	(0.2%)	12.0%	17.4%	71.99	49.86	4.48	5.03	12
USANA INC.	NM	MASDAQ	USNA	593.0	37.10	34.78	6.7%	22.2%	(30.1%)	38.97	23.10	3.26	3.41	11
EDUCATIONAL DEVELOPMENT CORP. (USBORNE BOOKS AT HOME)	PP	MASDAQ	EDUC	19.4	4.96	4.90	1.2%	(1.0%)	(22.9%)	6.60	3.80	NA	NA	NA
AL INTERNATIONAL (YOUNGENTY)	DS	OTC BB	JCOF-5	31.1	0.31	0.33	(6.9%)	(1.6%)	186.4%	2.08	0.09	NA	NA	NA
<b>REVENUE FROM DS, NM, PP LESS THAN 50% OF TOTAL REVENUE</b>														
BERKSHIRE HATHAWAY (KIRBY, WORLD BOOK, PAMPERED CHEF)	PP	NYSE	BRKA-US	194,782.2	117,934.00	117,925.00	0.0%	2.8%	(4.7%)	128,251.00	98,952.00	6530.00	7663.67	15
<b>FOREIGN STOCKS</b>														
IMMUNOTEC	NM	TORONTO-V	IMM-V	9.8	0.14	0.20	(26.2%)	(36.4%)	(18.5%)	0.35	0.13	NA	NA	NA
NATURA COSMETICS	DS	SAO PAOLO	MATU3-BR	17,446.4	40.49	37.42	8.2%	11.7%	(24.0%)	47.70	30.12	1.93	1.78	23
ORIFLAME COSMETICS	NM	STOCKHOLM	ORL-SK	13,042.8	228.90	216.40	5.8%	5.3%	(38.6%)	350.00	183.10	1.84	2.11	108
TELECOM PLUS PLC	NM	LONDON	TEP-LN	42,662.7	613.50	675.50	(9.2%)	(20.6%)	159.4%	804.33	341.72	NA	NA	32
<b>AVERAGE % OF CHANGE</b>														
DOW JONES INDUSTRIALS			.DJA-DI		12,952.07	12,632.91	2.5%	6.0%	5.5%	13,180.40	10,404.49			
S&P 500			.SPX-UT		1,365.68	1,312.41	4.1%	8.6%	(0.0%)	1,396.13	1,074.77			
MASDAQ COMPOSITE			COMP-O		2,966.89	2,813.84	5.4%	13.9%	(1.8%)	3,039.89	2,298.89			

All share prices and market capitalizations quoted in US dollars except Telecom Plus (British Pence), Natura (Brazilian Real), Oriflame (Swedish Kroner) and Immunotec (Canadian dollar)

NM: Network marketing, DS: direct selling, PP: party plan

Source: Thomson Reuters

Disclaimer: Past performance does not indicate future results