

Stock Watch as of March 30, 2012



Once stocks are split, all percentage data is reflective of the split.

Direct Selling News has based this information on sources believed to be reliable; while efforts have been made to assure its accuracy, no guarantee can be made.

| COMPANY NAME (PUBLIC NAME) | SALES METHOD | EXCHANGE | SYMBOL | MARKET CAPITALIZATION IN MILLIONS | PRICE AS OF 03/30/12 | PRICE AS OF 02/29/12 | MONTH % CHANGE | YTD % CHANGE | 2011 RETURN | 52 WEEK HIGH | 52 WEEK LOW | CALENDAR 2011 EPS | 2012 E CONSENSUS EPS ESTIMATE | P/E ON 2012 EPS ESTIMATE |
|---|-----------------|-----------|----------|---|-------------------------|-------------------------|-------------------|-----------------|----------------|-----------------|----------------|----------------------|--|--------------------------------|
| AVON PRODUCTS INC. | DS | NYSE | AVP | 8,315.1 | 19.36 | 18.69 | 3.6% | 10.8% | (39.9%) | 31.60 | 16.09 | 1.63 | 1.50 | 13 |
| BULY INDUSTRIES INC. (PARTYLITE, VISALUS) | PP | NYSE | BTH | 615.9 | 74.83 | 63.80 | 17.3% | 31.7% | 68.9% | 80.71 | 35.19 | N/A | N/A | N/A |
| FOREVERGREEN | NM | OTC BB | FVRG-U | 1.7 | 0.11 | 0.15 | (23.3%) | (8.0%) | 4.2% | 0.40 | 0.09 | N/A | N/A | N/A |
| GENELINK BIOSCIENCES (GENEWISE LIFE SCIENCES) | NM | OTC BB | GNLK-U | 6.6 | 0.04 | 0.05 | (12.0%) | (28.1%) | 49.3% | 0.15 | 0.04 | N/A | N/A | N/A |
| HERBALIFE LTD. | NM | NYSE | HLF | 8,107.0 | 68.82 | 66.21 | 3.9% | 33.2% | 51.1% | 72.11 | 41.36 | 3.33 | 3.64 | 19 |
| JUST ENERGY GROUP, INC. (MOMENTIS) | NM | NYSE | JE | 1,922.4 | 13.84 | 12.90 | 7.3% | 23.0% | (25.0%) | 16.40 | 8.82 | N/A | N/A | N/A |
| LIFEVANTAGE CORP. | NM | OTC BB | LFVN-U | 371.5 | 3.76 | 2.00 | 88.0% | 162.9% | 266.6% | 3.98 | 0.77 | N/A | N/A | N/A |
| LIGHTYEAR NETWORK | NM | NYSE | LYNS-U | 4.1 | 0.20 | 0.22 | (9.1%) | (20.0%) | (91.7%) | 1.95 | 0.15 | N/A | N/A | N/A |
| MANIMATECH | NM | NASDAQ | MTEX | 9.7 | 3.65 | 3.90 | (6.4%) | (17.0%) | (75.6%) | 17.70 | 3.14 | N/A | N/A | N/A |
| MEDIFAST INC. (TAKA SHAPE FOR LIFE) | NM | NYSE | MED | 269.4 | 17.46 | 16.23 | 7.6% | 27.3% | (62.5%) | 27.11 | 12.97 | 1.30 | 1.37 | 13 |
| NATURAL HEALTH TRENDS | NM | NASDAQ | NHTC-5 | 15.1 | 1.33 | 1.52 | (12.5%) | 104.6% | 437.2% | 1.88 | 0.25 | N/A | N/A | N/A |
| NATURE'S SUNSHINE PRODUCTS | NM | NASDAQ | NATR | 248.8 | 16.02 | 14.75 | 8.6% | 3.2% | 72.8% | 21.16 | 8.17 | 1.71 | 1.68 | 1.76 |
| NU SKIN ENTERPRISES INC. | NM | NYSE | PRI | 3,996.2 | 57.91 | 57.76 | 0.3% | 19.2% | 60.5% | 62.02 | 29.26 | 2.69 | 2.97 | 20 |
| PRIMERICA INC. | NM | NYSE | PRI | 1,836.4 | 25.21 | 25.02 | 0.8% | 8.5% | (4.2%) | 26.57 | 18.72 | 2.34 | 2.62 | 10 |
| RBC LIFE SCIENCES INC. | NM | OTC BB | RBCL-5 | 3.6 | 0.16 | 0.16 | 2.4% | (18.1%) | (28.6%) | 0.35 | 0.02 | N/A | N/A | N/A |
| RELV INTERNATIONAL | NM | NASDAQ | RELV | 16.8 | 1.35 | 1.34 | 0.7% | 9.8% | (36.6%) | 2.07 | 1.14 | N/A | N/A | N/A |
| TUPPERWARE | PP | NYSE | TUP | 3,981.9 | 63.50 | 62.69 | 1.3% | 13.5% | 17.4% | 71.99 | 49.86 | 4.48 | 5.04 | 13 |
| USANA INC. | NM | NASDAQ | USNA | 596.7 | 37.33 | 37.10 | 0.6% | 22.9% | (30.1%) | 38.97 | 23.10 | 3.26 | 3.43 | 11 |
| EDUCATIONAL DEVELOPMENT CORP. (USBORNE BOOKS AT HOME) | PP | NASDAQ | EDUC | 19.3 | 4.95 | 4.96 | (0.2%) | (1.2%) | (22.9%) | 6.00 | 3.80 | N/A | N/A | N/A |
| AL INTERNATIONAL (YOUNGEMVITY) | DS | OTC BB | JCOF-5 | 107.9 | 0.28 | 0.31 | (9.7%) | (11.1%) | 186.4% | 2.08 | 0.18 | N/A | N/A | N/A |
| REVENUE FROM DS, NM, PP LESS THAN 50% OF TOTAL REVENUE | | | | | | | | | | | | | | |
| BERKSHIRE HATHAWAY (KIRBY, WORLD BOOK, PAMPERED CHEF) | PP | NYSE | BRK'A-US | 201,332.5 | 121,900.00 | 117,934.00 | 3.4% | 6.2% | (4.7%) | 125,599.00 | 98,952.00 | 6530.00 | 7663.67 | 16 |
| FOREIGN STOCKS | | | | | | | | | | | | | | |
| IMMUNOTEC | NM | TORONTO-V | IMM-V | 13.6 | 0.20 | 0.14 | 39.3% | (11.4%) | (18.5%) | 0.35 | 0.13 | N/A | N/A | N/A |
| NATURA COSMETICS | DS | SAO PAOLO | NATU3-BR | 17,106.0 | 39.70 | 40.49 | (2.0%) | 9.5% | (24.0%) | 47.19 | 30.12 | 1.93 | 1.99 | 20 |
| ORIFLAME COSMETICS | NM | STOCKHOLM | ORL-SK | 14,524.3 | 254.90 | 228.90 | 11.4% | 17.2% | (38.6%) | 350.00 | 183.10 | 1.84 | 2.11 | 121 |
| TELECOM PLUS PLC | NM | LONDON | TEP-LN | 48,121.5 | 692.00 | 613.50 | 12.8% | (10.5%) | 69.3% | 804.33 | 341.72 | N/A | N/A | 32 |
| AVERAGE % OF CHANGE | | | | | | | | | | | | | | |
| DOW JONES INDUSTRIALS | | | .DJA-DI | | 13,212.04 | 12,952.07 | 2.0% | 8.1% | 5.5% | 13,297.11 | 10,404.49 | | | |
| S&P 500 | | | .SPX-UT | | 1,408.47 | 1,365.68 | 3.1% | 12.0% | (0.0%) | 1,422.38 | 1,074.77 | | | |
| NASDAQ COMPOSITE | | | COMP-O | | 3,091.57 | 2,966.89 | 4.2% | 18.7% | (1.8%) | 3,134.17 | 2,298.89 | | | |

All share prices and market capitalizations quoted in US dollars except Telecom Plus (British Pence), Natura (Brazilian Real), Oriflame (Swedish Kroner) and Immunotec (Canadian dollar)

NM: Network marketing, DS: direct selling, PP: party plan

Source: Thomson Reuters

Disclaimer: Past performance does not indicate future results