

Stock Watch

as of June 30, 2014

Once stocks are split, all percentage data is reflective of the split.
Direct Selling News has based this information on sources believed to be reliable; while efforts have been made to assure its accuracy, no guarantee can be made.

COMPANY NAME (PUBLIC NAME)	SALES METHOD	EXCHANGE	SYMBOL	MARKET CAPITALIZATION IN MILLIONS	2013 YEAR END	PRICE AS OF 06/30/2014	PRICE AS OF 05/30/2014	MONTH % CHANGE	YTD % CHANGE	2013 RETURN	52 WEEK HIGH	52 WEEK LOW	2014 E CONSENSUS EPS ESTIMATE	P/E
AVON PRODUCTS INC.	DS	NYSE	AVP	6,350.0	17.22	14.61	14.29	2.2%	(15.2%)	19.9%	24.71	13.22	0.82	N/A
BLYTH INDUSTRIES INC. (PARTYLITE, VISALUS)	PP	NYSE	BTH	124.8	10.88	7.78	8.73	(10.9%)	(28.5%)	(30.0%)	17.17	7.13	3.70	N/A
CVSL INC. (LONGABERGER, YOUR INSPIRATION AT HOME)	NM	OTC QX	CVSL	341.9	0.50	0.70	0.65	7.7%	40.0%	163.3%	0.79	0.21	N/A	N/A
EDUCATIONAL DEVELOPMENT CORP. (USBORNE BOOKS AND MORE)	PP	NASDAQ	EDUC	15.8	3.07	3.93	3.80	3.4%	28.0%	(19.4%)	3.96	2.45	N/A	43.89
FOREVERGREEN	NM	OTC BB	FVRG-U	24.4	0.84	1.17	1.14	2.6%	39.3%	566.7%	2.00	0.25	N/A	40.34
HERBALIFE LTD.	NM	NYSE	HLF	6,330.0	78.70	64.54	64.83	(0.4%)	(18.0%)	138.9%	83.51	44.85	6.30	14.11
LIFEVANTAGE CORP.	NM	NASDAQ	LFVN	149.3	1.65	1.44	1.32	9.1%	(12.7%)	(24.7%)	2.68	1.10	0.11	18.46
MANNATECH INC.	NM	NASDAQ	MTEX	32.3	16.96	12.14	14.50	(16.3%)	(28.4%)	201.8%	35.00	10.41	N/A	11.91
MEDIFAST INC. (TAKE SHAPE FOR LIFE)	NM	NYSE	MED	399.3	26.13	30.41	31.43	(3.2%)	16.4%	(1.0%)	34.40	23.02	1.83	17.38
NATURAL HEALTH TRENDS	NM	OTC BB	NHTC-5	77.2	3.20	6.70	6.60	1.5%	109.4%	216.8%	7.98	0.94	N/A	11.30
NATURE'S SUNSHINE PRODUCTS	NM	NASDAQ	NATR	274.6	17.32	16.97	14.73	15.2%	(2.0%)	19.6%	20.15	12.91	1.35	12.55
NU SKIN ENTERPRISES INC.	NM	NYSE	NUS	4,360.0	138.22	73.96	73.84	0.2%	(46.5%)	273.1%	140.50	60.77	6.02	12.16
PRIMERICA INC.	NM	NYSE	PRI	2,600.0	42.91	47.85	45.04	6.2%	11.5%	43.0%	49.59	36.42	3.33	16.01
RBC LIFE SCIENCES INC.	NM	OTC BB	RBCL-5	1.7	1.55	0.75	0.55	36.4%	(51.6%)	1450.0%	1.70	0.12	N/A	N/A
RELIV INTERNATIONAL	NM	NASDAQ	RELV	20.3	2.81	1.65	1.89	(12.7%)	(41.3%)	114.5%	3.98	1.25	0.20	53.33
TUPPERWARE	PP	NYSE	TUP	4,220.0	94.53	83.70	83.72	(0.0%)	(11.5%)	47.5%	97.14	74.65	5.73	16.26
USANA INC.	NM	NYSE	USNA	1,090.0	75.58	78.14	71.91	8.7%	3.4%	129.5%	92.00	55.01	5.66	14.40
YOUNG & RUBICAM INTERNATIONAL INC.	DS	OTC QX	YGYI	86.6	0.24	0.22	0.23	(2.8%)	(7.0%)	29.7%	0.34	0.15	0.01	44.62
REVENUE FROM DS,NM,PP LESS THAN 50% OF TOTAL REVENUE														
BERKSHIRE HATHAWAY (KIRBY, WORLD BOOK, PAMPERED CHEF)	PP	NYSE	BRK'A-US	303,840.0	177,900.00	189,900.50	192,000.00	(1.1%)	6.7%	32.7%	194,670.00	163,038.00	6.49	16.18
FOREIGN STOCKS														
CRUISE ENERGY TRUST (VIRIDIAN ENERGY)	NM	TORONTO	TSX:KWH.UN	50.1	5.62	5.00	4.60	8.7%	(11.0%)	(40.8%)	7.50	3.28	N/A	N/A
IMMUNOTEC	NM	TORONTO-V	IMM-V	29.6	0.30	0.43	0.34	26.5%	43.3%	57.9%	0.46	0.22	N/A	N/A
NATURA COSMETICS	DS	SAO PAOLO	NATU3-BR	N/A	41.37	37.25	38.61	(3.5%)	(10.0%)	(29.5%)	54.25	34.10	N/A	N/A
ORIFLAME COSMETICS	NM	STOCKHOLM	ORI-SK	N/A	197.50	155.70	166.00	(6.2%)	(21.2%)	(4.4%)	220.50	145.30	20.01	N/A
TELECOM PLUS PLC	NM	LONDON	TEP-LN	1,060.0	1,770.00	1,337.00	1,509.36	(11.4%)	(24.5%)	91.5%	1,960.50	1,210.00	65.35	34.11
AVERAGE % OF CHANGE														
DOW JONES INDUSTRIALS				.DJIA-DI	16,576.66	16,826.60	16,717.17	0.7%	1.5%	26.5%	16,978.02	14,719.43		
S&P 500				.SPX-UT	1,848.36	1,960.23	1,923.57	1.9%	6.1%	29.6%	1,968.17	1,604.57		
NASDAQ COMPOSITE				COMP-O	4,176.59	4,408.18	4,242.62	3.9%	5.5%	38.3%	4,417.46	3,294.95		
NOTES:														
All share prices and market capitalizations quoted in US dollars except Telecom Plus (British Pence), Natura (Brazilian Real), Oriflame (Swedish Kroner), Cruise Energy (Canadian Dollar) and Immunotec (Canadian Dollar)														
NM: Network marketing, DS: direct selling, PP: party plan														
Source: Yahoo Finance														
Disclaimer: Past performance does not indicate future results														