

# Stock Watch as of September 30, 2011

Once stocks are split, all percentage data is reflective of the split.

Direct Selling News has based this information on sources believed to be reliable; while efforts have been made to assure its accuracy, no guarantee can be made.



COMPANY NAME (PUBLIC NAME)	SALES METHOD	EXCHANGE	SYMBOL	MARKET CAPITALIZATION IN MILLIONS	PRICE AS OF 9/30/2011	PRICE AS OF 8/31/2011	MONTH % CHANGE	YTD % CHANGE	2010 RETURN	52 WEEK HIGH	52 WEEK LOW	CALENDAR 2010 EPS	2011 E CONSENSUS EPS ESTIMATE	P/E ON 2011 EPS ESTIMATE
AVON PRODUCTS INC.	DS	NYSE	AVP	8,418.2	19.60	22.56	(13.1%)	(32.6%)	(7.7%)	36.20	18.17	1.81	1.96	10
BLYTH INDUSTRIES INC. (PARTYLITE, VISALUS)	PP	NYSE	BTH	456.4	55.45	56.92	(2.6%)	64.9%	19.7%	70.00	30.28	3.11	NA	nmf
FOREVERGREEN	NM	OTC BB	FVRG-U	2.9	0.20	0.15	30.9%	62.5%	(20.0%)	0.40	0.10	NA	NA	nmf
GENELINK BIOSCIENCES (GENEWIZE LIFE SCIENCES)	NM	OTC BB	GNLK-U	9.8	0.06	0.08	(17.7%)	58.5%	(65.8%)	0.15	0.03	NA	NA	nmf
HERBALIFE LTD.	NM	NYSE	HLF	6,314.1	53.60	55.80	(3.9%)	56.8%	68.5%	63.35	30.13	2.39	2.85	19
LIFEVANTAGE CORP.	NM	OTC BB	LFVN-U	92.2	1.50	1.47	2.0%	0.0%	194.1%	2.07	0.28	NA	NA	nmf
LIGHTYEAR NETWORK	NM	NYSE	LYNS-U	3.3	0.16	0.25	(34.4%)	(94.5%)	NA	4.75	0.16	NA	NA	nmf
MANIMATECH	NM	NASDAQ	MTEX	14.3	0.54	0.53	1.9%	(70.0%)	(42.1%)	2.19	0.46	NA	NA	nmf
MEDIFAST INC. (TAKE SHAPE FOR LIFE)	NM	NYSE	MED	249.2	16.15	16.41	(1.6%)	(44.1%)	(5.6%)	31.49	14.11	1.33	1.52	11
NATURAL HEALTH TRENDS	NM	NASDAQ	NHTC-5	7.3	0.68	0.60	13.3%	462.0%	(14.8%)	0.88	0.05	NA	NA	nmf
NATURE'S SUNSHINE PRODUCTS	NM	NASDAQ	NATR	218.7	14.08	17.21	(18.2%)	56.8%	5.2%	21.16	7.72	NA	0.82	17
NU SKIN ENTERPRISES INC.	NM	NYSE	NUS	2,516.3	40.52	42.29	(4.2%)	33.9%	12.6%	46.93	27.50	2.11	2.39	17
PRIMERICA INC.	NM	NYSE	PRI	1,570.5	21.56	20.83	3.5%	(11.1%)	NA	26.20	18.72	NA	2.29	9
RBC LIFE SCIENCES INC.	NM	OTC BB	RBCL-5	6.2	0.28	0.24	16.7%	0.0%	30.2%	0.37	0.20	NA	NA	nmf
RELIV INTERNATIONAL	NM	NASDAQ	RELV	19.0	1.53	1.61	(5.0%)	(21.1%)	(40.9%)	2.50	1.42	NA	NA	nmf
TUPPERWARE	PP	NYSE	TUP	3,369.8	53.74	66.50	(19.2%)	12.7%	2.4%	71.99	44.76	3.71	4.45	12
USANA INC.	NM	NASDAQ	USNA	439.6	27.50	25.74	6.8%	(36.7%)	36.2%	45.50	23.10	2.85	3.01	9
EDUCATIONAL DEVELOPMENT CORP. (USBORNE BOOKS AT HOME)	PP	NASDAQ	EDUC	20.5	5.26	5.20	1.2%	(19.1%)	6.6%	7.00	4.18	NA	NA	nmf

## REVENUE FROM DS, NM, PP LESS THAN 50% OF TOTAL REVENUE

BERKSHIRE HATHAWAY (KIRBY, WORLD BOOK, PAMPERED CHEF)	PP	NYSE	BRK'A-US	176,393.0	106,800.00	109,769.00	(2.8%)	(11.3%)	21.4%	131,463.00	98,952.00	6774.00	6514.00	16
---	----	------	----------	-----------	------------	------------	--------	---------	-------	------------	-----------	---------	---------	----

## FOREIGN STOCKS

IMMUNOTECH	NM	TORONTO-V	IMM-V	10.5	0.15	0.30	(100.0%)	(44.4%)	(22.9%)	0.40	0.15	NA	NA	N/A
NATURA COSMETICS	DS	SAO PAOLO	NATU3-BR	13,788.2	32.00	38.12	(19.1%)	(32.9%)	31.3%	50.27	30.12	1.72	1.69	N/A
ORIFLAME COSMETICS	NM	STOCKHOLM	ORL-SK	14,267.8	250.40	286.30	(14.3%)	(29.3%)	(17.4%)	458.80	225.80	2.27	2.31	N/A
TELECOM PLUS PLC	NM	LONDON	TEP-LN	50,138.2	721.00	685.00	5.0%	57.9%	53.2%	732.50	341.72	NA	NA	32

## AVERAGE % OF CHANGE

<b>DOW JONES INDUSTRIALS</b>			.DJIA-DI		10,913.38	11,613.53	(6.4%)	(5.7%)	11.0%	12,876.00	10,404.49			
<b>S&amp;P 500</b>			.SPX-UT		1,131.42	1,218.89	(7.7%)	(10.0%)	12.8%	1,370.58	1,074.77			
<b>NASDAQ COMPOSITE</b>			COMP-O		2,415.40	2,579.46	(6.8%)	(9.0%)	16.9%	2,887.75	2,298.89			

All share prices and market capitalizations quoted in US dollars except Telecom Plus (British Pence), Natura (Brazilian Real), Oriflame (Swedish Kroner) and Immunotec (Canadian dollar)  
 NM: Network marketing, DS: direct selling, PP: party plan  
 Source: Thomson Reuters  
 Disclaimer: Past performance does not indicate future results